

SUMMARY OF SALE TERMS

We are sole representative of more than 20 Polish manufacturers in UK. However in our Building Materials Wholesale we provide both Polish and foreign products. Our selling policy is directed to our retail customers, contractors and merchants.

RETAIL CUSTOMER

- Free registration on our internet service for builders www.IBBconstruction.co.uk enables to 10% discount for purchases in our wholesale registered user will receive FREE client card.
- During registration you can also subscribe for fortnightly magazine Polish BUILDER.
- Next Delivery Service
- Free delivery service within M25 London for purchases above £180.00 incl. VAT
- More than 2000 building products in stock, both polish and foreign
- E-commerce internet service and on line descriptions, photos, PDF advices etc.
- Orders made by phone, on line but you are still welcome to visit us in our store
- Payments options- cash, cheque, credit/debit card and soon on line payments service
- Every two weeks special discounts for products specified on line and in Polish BUILDER.

CONTRACTOR

- **Credit check accounts**
- **Next Day Delivery Service**
- **Free delivery** service within M25 London for purchases above £180.00 incl. VAT
- Free delivery service within M25 London, with no limits for contractors with opened account
- On line accounts with specified purchases
- E-commerce orders on line or by phone
- Your profile in our **Polish builders Database**
- Free building **estimation software on-line**
- News, technologies, advices, adverts etc. in our fortnightly **magazine Polish BUILDER**

MERCHANT

- **Credit check account**
- **Free delivery** within M25 London
- Minimum orders required
- Mutual price policy
- Mutual marketing strategy
- Free adverts in **Polish BUILDER**
- Free adverts in internet service for business www.IBBconstruction.co.uk



Moreover we are:

- internet service for builders www.ibbconstruction.co.uk
- headline editor of fortnightly magazine Polish BUILDER
- from 2006 organizer of Polish Building Materials Fairs 3rd edition 10-11.05.2008
- organizer of training for builders
- provider of Polish builders Database
- provider of free classifieds- place adverts in Polish BUILDER for free- only registered users

FRANCHISING:

- logistics
- central pricing policy
- on line accounting system
- flexible conditions
- e-commerce- internet management
- full service of Polish BUILDER magazine
- credit check accounts for customers
- independent purchasing policy

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